

Key figures Holcim Group January–June		2013	2012¹	+/-%	+/-% like-for-like
Annual cement production capacity	million t	206.4	209.3 ²	(1.4%)	(0.3%)
Sales of cement	million t	68.6	71.2	(3.7%)	(2.9%)
Sales of mineral components	million t	1.7	2.1	(20.2%)	(6.1%)
Sales of aggregates	million t	69.4	74.8	(7.2%)	(6.2%)
Sales of ready-mix concrete	million m ³	18.8	22.1	(15.0%)	(9.5%)
Sales of asphalt	million t	3.3	3.6	(8.3%)	(7.1%)
Net sales	million CHF	9,649	10,166	(5.1%)	(1.4%)
Operating EBITDA	million CHF	1,819	1,884	(3.4%)	(0.6%)
Operating EBITDA margin	%	18.9	18.5		
Operating profit	million CHF	1,046	1,082	(3.3%)	0.1%
Operating profit margin	%	10.8	10.6		
EBITDA	million CHF	2,073	1,993	4.0%	
Net income	million CHF	760	614	23.8%	
Net income margin	%	7.9	6.0		
Net income – shareholders of Holcim Ltd	million CHF	571	387	47.4%	
Cash flow from operating activities	million CHF	267	188	41.8%	47.4%
Cash flow margin	%	2.8	1.9		
Net financial debt	million CHF	10,958	10,325 ²	6.1%	7.0%
Total shareholders' equity	million CHF	19,180	19,234 ²	0.3%	
Gearing ³	%	57.1	53.7 ²		
Personnel		73,964	76,359 ²	(3.1%)	(1.9%)
Earnings per share	CHF	1.75	1.20	46.0%	
Fully diluted earnings per share	CHF	1.75	1.20	46.0%	
Principal key figures in USD (illustrative)⁴					
Net sales	million USD	10,302	10,951	(5.9%)	
Operating EBITDA	million USD	1,942	2,029	(4.3%)	
Operating profit	million USD	1,117	1,165	(4.2%)	
Net income – shareholders of Holcim Ltd	million USD	609	417	46.2%	
Cash flow from operating activities	million USD	285	203	40.6%	
Net financial debt	million USD	11,628	11,284 ²	3.0%	
Total shareholders' equity	million USD	20,353	21,021 ²	(3.2%)	
Earnings per share	USD	1.87	1.29	44.8%	
Principal key figures in EUR (illustrative)⁴					
Net sales	million EUR	7,847	8,432	(6.9%)	
Operating EBITDA	million EUR	1,480	1,563	(5.3%)	
Operating profit	million EUR	851	897	(5.2%)	
Net income – shareholders of Holcim Ltd	million EUR	464	321	44.6%	
Cash flow from operating activities	million EUR	217	156	39.1%	
Net financial debt	million EUR	8,898	8,552 ²	4.1%	
Total shareholders' equity	million EUR	15,575	15,930 ²	(2.2%)	
Earnings per share	EUR	1.43	1.00	43.2%	

¹ Restated due to changes in accounting policies.

² As of December 31, 2012

³ Net financial debt divided by total shareholders' equity.

⁴ Statement of income figures translated at average rate; statement of financial position figures at closing rate.

Due to rounding, numbers presented throughout this report may not add up precisely to the totals provided. All ratios and variances are calculated using the underlying amount rather than the presented rounded amount.